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Meltron breaks into pharmaceuticals market – first order and selected supplier

Meltron, through the subsidiary Meltron Oy in Finland, has received its first order in the pharmaceutical industry. After a very long period of evaluation, and some modifications to meet the customer's specific needs, Fermion Oyj has ordered 20 pcs of Meltron's gas explosive proof EX lights for a pilot installation in Oulu, Finland. Fermion Oyj, a wholly owned subsidiary of the Finnish medical company Orion Corporation, manufactures Active Pharmaceutical Ingredients (API). The Meltron EX fulfils all requirements of Fermion. The EX certification was extended in the beginning of the year.

- We are very happy to receive this first order from Fermion, says Ville Sistonen, CEO of Meltron. The order is small but strategically important since the pharmaceutical industry is one of our prioritized sectors and the EX series is the top of the line product in Meltron's portfolio. The extended certification earlier in the year, which makes the EX range of applications even wider, was an important achievement. The interest from the pharmaceutical interest is very high.

After a long period of evaluation, Meltron has been selected as the supplier of another, large international pharmaceutical company for its ATEX lights replacement program. This has also involved modifications requested by the customer, which have been reviewed and approved by the certification authority as an amendment to the original certification.

We expect other customers to place pilot orders very soon, says Ville Sistonen. We
have now shown again we can quickly make customer adaptions when requested.
 We have received orders from a dozen new customers in other sectors as well during
the last half year.

About Meltron - "More than Just Light"

Meltron AB designs, manufactures and sells LED lighting solutions which are based on interdisciplinary application of electronics, optics, thermodynamics and nano-structures. "More than Just Light" translates into energy savings, superior light quality, product life-time savings, increased productivity, safety and wellbeing for all. Meltron provides high quality solutions for the most demanding environments in infrastructure, industry, logistics and agriculture.

LED lighting is one of world's fastest growing industries. For this sector the annual growth is 47% and the total market for 2020 is expected at 100 billion USD, according to Edison Research

The Meltron share is traded on NGM Nordic SME in Stockholm under short name MLTR.

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